CHEP has over 60 years of experience in pooling services provided globally...

... 3 million loads shipped on CHEP pallets – every day!

WORLDWIDE:
- More than 300,000 customers
- 300 million pallets and containers
- 500 Service Centers
...and is a part of BRAMBLES, a strong family of industry equipment solutions
CHEP’S coverage is recognized and trusted in Poland and Central Europe, since 2000

- **Coverage in**: Poland, Czech Republic, Slovakia, Hungary, Slovenia

- **Key Figures**
  - 11 million pallets issued annually
  - 4,400 delivery points
  - 450 customers in CE
We follow our customers... that is why we plan to enter new countries...
CHEP offers a wide range of high quality pallets to suit your different product needs

- **Euro Pallet (1200x800)**
- **UK Pallet (1200x1000)**
- **Half Pallet (800x600)**
- **Quarter Pallet (600x400)**

Reduces customer product damage, increase load stability and improves the efficiency of loading and unloading.
CHEP system provides professional and simple pallet management processes.

1. CHEP
   CHEP issues to Producers ready to use pallets.

2. PRODUCER
   Producer loads pallets with their goods and dispatch them to distributors, informing CHEP about destination.

3. CHEP
   CHEP collects pallets from retailers and returns them to CHEP Service Center.

4. CHEP
   CHEP controls and repairs pallets to meet high standards of quality to match our customers’ expectations.

CHEP controls and repairs pallets to meet high standards of quality to match our customers’ expectations.
Pallet management is complex and distracts you from your core activities
Pallet management complexity is countable – it creates costs affecting your profit

Source: 40 Value Chain Analyses done in Polish companies
CHEP eliminates troublesome issues, significantly improving pallet management
## CHEP drives complexity down

### ADMINISTRATION

<table>
<thead>
<tr>
<th>YES</th>
<th>Balance management with business partners</th>
<th>NO</th>
</tr>
</thead>
<tbody>
<tr>
<td>YES</td>
<td>Managing pallet rotation documentation</td>
<td>NO</td>
</tr>
</tbody>
</table>

### EXCHANGE EXECUTION

<table>
<thead>
<tr>
<th>YES</th>
<th>Control of pallet quality/quantity with customers</th>
<th>NO</th>
</tr>
</thead>
<tbody>
<tr>
<td>YES</td>
<td>Cost of transportation and control over pallet stock</td>
<td>NO</td>
</tr>
</tbody>
</table>

### QUALITY AND AVAILABILITY

<table>
<thead>
<tr>
<th>YES</th>
<th>Pallet inspection and repairs</th>
<th>NO</th>
</tr>
</thead>
<tbody>
<tr>
<td>YES</td>
<td>Empty pallets storage</td>
<td>NO</td>
</tr>
</tbody>
</table>
CHEP adds value to your operations...

Focus on core business

Improve customer satisfaction

Simplify pallet management

Identify and control “true” costs

No investment in non core business processes

No disputes on pallet balances

Reduction of administration and controlling

Elimination of uncontrolable costs
...and brings sustainability advantages

**Reusage**
CHEP recovery process ensures that our pallets last longer and we reuse and recycle our waste

**Transport Efficiency**
Empty CHEP pallets travel fewer kilometres because of our extensive network

**Sustainable Materials**
CHEP is the only pallet service company to have double certification in FSC and PEFC
CHEP has developed numerous cooperation manufacturers...
...and retailers
How can we help YOU?
What our customers say about us?

- Sustainable materials and reduced truck miles...
- The best equipment for the job...
- Environment
- Cost Management
- Equipment Specification
- Quality Assurance
- Availability
- Focus on your Core Competencies
- Risk Management
- Single Solution
- ...inspected & maintained to the highest quality standards...
- ...our equipment is always there when you need it...
- ...is value for money which is good for all your products & preferred by the whole supply chain...
- ...lowest total Supply Chain cost, improves cashflow...
- ...CHEP worries about the logistics while you focus on your customers...
- ...your responsibility ends when you tell CHEP where you sent it...
The Challenge:
- Complex supply chain composed of 2 factories and LSP managing external warehouse
- Thousands of white pallets lost annually due to lack of control
- Pallet rejection by retailers increased cost of delivery and pallet management

The need:
To identify the true cost of pallet management, reduce disputes on pallet balances and ensure high quality pallets.
The CHEP Solution:
- Enables Nutricia to focus on core business and sales activities
- Reduces Nutricia Capital Expenditure, because they do no longer need to invest in pallets
- Eliminates time-consuming administration tasks & removes additional costs that tend to be hidden

"Switching to CHEP allowed us to solve severe issues with pallet management. We simplified logistic processes, cleared pallet balances and most of all - improved cooperation with our distributors and logistic service providers"

Grzegorz Mućko - Supply Chain Director, Nutricia - Poland
The Challenge:
- Since 2008, challenging competition from EU oil products had created instability in prices and market conditions
- Company implementing key improvements, looking for efficiencies to gain competitive advantages

The need:
A pallet management system that would deliver operational efficiencies and cost reductions in an environmentally friendly manner.
The CHEP Solution:

- Enables Bunge Hungary to distribute its products across the supply chain in the most efficient and cost-effective way
- Reduces Bunge Capital Expenditure, because they do no longer need to invest in pallets
- Avoids disputes between manufacturers, transporters & distributors over pallet quality and availability

“We strive to set the standard through efficient operations and superior customer offering. From an operational standpoint, CHEP is a key partner in helping us achieve this objective”

Zsolt Szlivka - Director of Logistics, Bunge - Hungary
The Challenge:
Inco Veritas is one of the biggest Polish toiletries and detergent producers.
- 4 manufacturing sites
- Distribution through modern and traditional channel
- Tens of pallet movements per week (over 11k annually)

The need:
Improvement in customer satisfaction when removing the severe problem of pallet balancing and pallet collection. Decrease in supply chain cost, no pallet inspection and repair.
The CHEP solution:

- Improved cooperation with distributors
- Simplification of deliveries
- Secured pallet deliveries regardless sales picks and downs

“Years of tight cooperation with CHEP proved that switching to CHEP was a very good and efficient decision, which allowed us improve and simplify pallet management processes”

Tadeusz Szlassa Warehouse Director
The Challenge:
- Multinational companies have decided to invest in developing their operations in Central Europe to benefit from reduced labour rates and overall lower production costs
- Central European Countries have to adapt and modernize in order to attract investment.

The need:
A pallet management system that would deliver operational efficiencies, cost reductions and in an environmentally friendly manner
LEGO GROUP & CHEP
A TRUSTED AND VALUED BUSINESS PARTNERSHIP

The CHEP Solution:

– Enables Lego Group to distribute its products across the supply chain in the most efficient and cost-effective way
– Reduces Lego Group Capital Expenditure, because they do no longer need to invest in pallets
– Eliminates time-consuming administration tasks & removes additional costs that tend to be hidden

“We are convinced that the CHEP pooling system is as beneficial for our company as it is for our customers, leading retailers across Europe”

Bo H. Kristensen - Logistics Consultant Europe & Asia, Lego Group – Czech Republic